

**FORM NL-40 - BUSINESS ACQUISITION THROUGH DIFFERENT CHANNELS****UNITED INDIA INSURANCE COMPANY LIMITED****BUSINESS ACQUISITION FROM DIFFERENT CHANNELS -QUARTER 4 2015-16**

Rs in Lacs

Sl.No.	Channels	Current Quarter		Same quarter Previous Year		Up to the period		Same period of the previous year	
		No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
1	Individual agents	4195358	175046	4587451	130300	14225239	605697	15267455	504205
2	Corporate Agents-Banks	503158	19203	506618	21434	1250178	60937	1324701	63682
3	Corporate Agents -Others	12599	2616	97752	1910	156276	8576	207142	6238
4	Brokers	143755	85834	131483	56553	478640	281783	370780	231394
5	Micro Agents	88	12	425	20	368	27	5713	189
6	Direct Business	344084	61223	1530754	82078	1401984	268018	2847281	263467
	Total (A)	5199042	343933	6854483	292295	17512685	1225038	20023072	1069175
1	Referral (B)	0	0	0	0	0	0	0	0
	Grand Total (A+B)	5199042	343933	6854483	292295	17512685	1225038	20023072	1069175

Note:

1. Premium means amount of premium received from business acquired by the source

2. No of Policies stand for no. of policies sold